REAL ESTATE FINANCE CONCENTRATION

The real estate finance concentration provides a program of study that focuses on emerging trends and issues in real estate markets. Students in the real estate finance concentration learn to apply economic techniques to real estate markets, and to describe, explain, and predict patterns of real estate prices, building production, and real estate consumption. The program prepares real estate professionals for public sector and private industry jobs in real estate analysis, appraisal, corporate asset management, development, insurance and investment.

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Units</th>
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<tbody>
<tr>
<td>BUS 434</td>
<td>Real Estate Finance</td>
<td>4</td>
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<tr>
<td>BUS 435</td>
<td>Real Estate Investment</td>
<td>4</td>
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<tr>
<td>BUS 439</td>
<td>Fixed Income Securities Market</td>
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<td>ECON 434</td>
<td>Urban Economics</td>
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**Approved Electives**

Select from the following: 12

- AGB 326 Rural Property Appraisal
- BUS 342 Fundamentals of Corporate Finance
- BUS 409 Law of Real Property
- BUS 443 Case Studies in Real Estate Finance
- CM 475 Real Property Development Principles
- CRP 412 Plan Implementation
- CRP 446 Development Review and Entitlement
- ECON 311 Intermediate Microeconomics 1, 2
- ECON 339 Econometrics
- ECON 435 Economics of Land and Water

Total units 28

1 Business Administration majors cannot count BUS 342 toward Approved Electives in the Real Estate Finance concentration.
2 Economics majors cannot count ECON 311 toward Approved Electives in the Real Estate Finance concentration.
3 Business Administration majors using ECON 311 to meet the upper-division ECON elective in Support for their major cannot count ECON 311 toward Approved Electives in the Real Estate Finance concentration.